

**DIRECTORATE OF DISTANCE EDUCATION
NALSAR UNIVERSITY OF LAW, HYDERABAD**

M.A. (AVIATION LAW & AIR TRANSPORT MANAGEMENT)

Academic Year: 2025-2026

**Second Semester Repeat Examination – Online Proctored Examination
(December 2025)**

1.2.6. Airline Management

Duration of the Examination: 2 ½ hours

Total Marks : 70 marks

INSTRUCTIONS TO CANDIDATES

- a) Read the instructions carefully and adhere to the same.
- b) Please mention your Name, DDE ID No., date of the exam, name of the programme, name of the subject, total number of pages on the first page and write the page numbers in sequence on each sheet before upload.
- c) The questions to be interpreted as given and no clarification can be sought.
- d) Clearly indicate the question numbers while answering them. Answers without question numbers / wrong question numbers will not be evaluated.
- e) Write the answers clearly and neatly. Answers in illegible handwriting will not be taken into consideration.
- f) Candidates need to check the scanned and pdf converted file before uploading, whether all pages are scanned properly and the same is in sequence and clearly visible.
- g) Candidates are prohibited to use phones or any other electronic devices, books, material etc. during the Examination.
- h) Copying from any source including from other students is strictly prohibited. Plagiarism is considered as a serious academic mis-conduct and the University will take action as it deems fit.

Section – A

**Answer FIVE questions out of SEVEN questions and each question carries 10 marks.
(5 x 10 marks = 50 marks)**

1. Indian carriers like Indigo and SpiceJet operate with wet-leased planes, while Air India operates some dry-leased aircraft. As a senior manager(legal) you think wet-leasing provides airlines to reduce the scalability of operations while waiting for new deliveries, especially amid supply chain bottlenecks. You are equally concerned about the dry-leasing options. What are operative concerns of your strategic concerns about such decisions. Give examples to support your answer.

2. Mr. X is the CEO of the airline in India and he finds that crude oil prices at present times are among the highest than they have ever been. He says that fuel prices are a huge challenge, but hopes to find ways to run the airlines business and awaits prices to subside. Prices often are susceptible to events that happen across the globe. Mr X contemplates other factors to carve out a good strategy like increase the brand loyalty, enhance customer satisfaction, generate additional revenues by offering inflight services and tailored made products to suit to passenger choices. You are required to assist Mr. X in identifying a suitable strategy for the airline taking a longer-term view.
3. On 12.00 midnight of 11.11.2025, at New Delhi, the HR manager of ABCD airline company received emails from 240 employees stating they were sick and they switched off their phones. You have given a stern message through an official email to the employees stating that the employees should return to workplace immediately or face consequences. This situation has led to large scale disruptions of flights. You are aware of the trade unions constant demands reinstatement of 5 of their dismissed workmen, to increase in their salary, allowances and improve working conditions. In the past, there were management and union's disputes on similar matters could not be settled. The emerging situation is alarming and would eventually impair the airline's operation significantly. What measures would you take to maintain harmonious relations with trade unions?
4. Mr. M is the president of Adirates Airlines in India criticised the restrictions on posed by two neighbouring countries on their air access for domestic and foreign airlines due to. Due to the cross border tensions, this development has negatively impacted the airlines. Mr. M is hoping that stressing on that bilateral air service agreements could be mutually beneficial option and making "more noise" doesn't make one more right. You are a trade consultant and an analyst to Mr. M. highlight some important bilateral issues and consideration to address mutually beneficial considerations during the tensed situations.
5. Discuss the role of manufacturer's viewpoint and judgment while considering design and developing a commercial Boeing aircraft to make it more competitive. Recent news reports during October 2025, have highlighted the safety concerns of Boeing aircrafts like fuselage construction, loose seats, improperly bolted seats, multiple technical malfunctions such as hydraulic leaks, flap issues, and emergency landing gears. Explain the significant features that manufacturers should consider and address measures to increase the relative safety concerns of the commercial airline.

6. Examine whether an organisational structure of airline with bureaucratic form of functioning can respond to emergency and critical situations. Discuss the importance of decisionmaking process and its consequences. Give reasons to support your answer with a suitable example.
7. Mr. N, Directorate General of Civil Aviation stated that Jet Airways was considered a popular airline till few years ago but due to certain strategic decisions taken by the Top Level Management, it failed to revive its operations.' You are analysing this statement and you find this statement is true. Examine the factors that have led to the collapse of Jet Airways.

Section – B

Answer FOUR questions out of SIX questions and each question carries 05 marks. (4 x 5 marks = 20 marks)

8. Examine the functioning of travel agency system dominated airline distribution channel.
9. Discuss the role of Competition Act, 2002 to prohibit the abuse of dominant position
10. Critically examine the role of human errors in aviation accidents.
11. Write a note on Micheal Porters five forces and its application on South West Airlines.
12. Highlight the importance of aviation business operator in India with the capability to transport patients with a highly infectious disease in an intensive care unit.
13. Write a note on Fatigue Risk Management System.